



Toyota Financial Services
30 Little Cribb Street, Milton, QLD

Toyota Financial Services occupied 566sqm at 30 Little Cribb Street in Brisbane. Prior to commencing the project, it was established that the size of the current space was suitable for the business in the medium term.

Toyota Financial Services did not have any appetite to incur the costs of making good the existing premises and fitting out new premises and wanted to renew the lease and utilise the incentive received towards a monthly reduction in its rent.

We approached the market to create leverage for Toyota Financial Services in market conditions where landlords were aggressively competing against one another to secure tenants.

Ultimately, we leveraged the market and took advantage of the soft market conditions to secure an operational cost reduction of 30%pa.

We also negotiated no make good provision at the end of the new lease.

Size	566 sqm
Lease Commencement	2016